



www.videotecsecurity.com

March 26, 2026

Quote #2492

To: City of Joliet
Attn: Mr. Jeff D'Aleo
Re: Genetec Advantage

The Genetec Advantage support agreement for City of Joliet will expire on April 30, 2026. Please advise if you want this to remain in effect so we can avoid a renewal penalty.

Software Updates and Enhancements

Our commitment to innovation means you'll receive the latest software updates and feature enhancements. These updates not only keep your systems running smoothly but also provide access to new capabilities and improvements.

Security and Reliability

Security threats are ever evolving. An active Advantage contract ensures your systems stay secure with regular patches and updates, reducing the risk of vulnerabilities.

Access to Knowledge Resources

Renewing Advantage gives you access to our learning platforms that provide training certification and self-service types of operator training, making it easier for you to get the most out of our products.

Preferential Treatment

As a valued Advantage customer, you receive priority treatment. Your support requests and inquiries are placed at the forefront of our queue for faster resolutions.

The cost for a 1-year agreement is \$24,072.00.
The cost for a 3-year agreement is \$58,457.00 (a savings of \$13,759.00)
The cost for a 5-year agreement is \$83,872.00 (a savings of \$36,488.00)

The above-listed prices do not include sales tax and are for acceptance within 15 days. A copy of your tax-exempt certificate must be provided along with the signed quote/PO or you will be charged appropriate sales tax.

We thank you for the opportunity of quoting the foregoing prices and we are looking forward to being of continued excellent service to you.

Very truly yours,
VIDEOTECH CORPORATION

ACCEPTANCE:

Liz DeWitt
Administrative Assistant

Name, Title Date

Please advise term