



360 Production Drive
South Elgin, IL 60177-2637
Phone: 888-247-1204
Fax: 847-289-9001
Email: airone@aoe.net

Current List Price is

Coat \$4366.84

Pant \$3445.42

The Sourcewell contract (Nationally Bid) awarded to LN Curtis is 37% off List.
This awarded price would have you at:

COAT \$2314.43

PANT \$1826.07

In the HGAC BUY (Another of the Nationwide Bid out Contracts that we sell
through) the awarded bid price would be

COAT \$3275.13

PANT \$2584.07

City of Joliet is currently paying

COAT \$1907.50

PANT \$1509.00

In our negotiated agreement with Globe for Joliet we have no more than 5%
increase for 2025 and we have requested the same for years 26 and 27



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List Price for 25	2026	2027
\$4585.18	\$4814.44	\$5055.16
\$3617.69	\$3798.58	\$3988.50

Our Normal sale price based on standard discount would be

\$2480.00	\$2605.00	\$2735.00
\$1960.00	\$2055.00	\$2156.00

Our Joliet City Price would be

\$2022.00	\$2125.00	\$2235.00
\$1599.00	\$1680.00	\$1765.00

I am attaching a proposal for your review. Any questions please reach out to me.

Joe Levey-Air One Equipment

708-259-9931

jlevey@aoe.net