

Full Audio Renovation



Proposal for: Joliet Slammers



VISUA *Proposal for Services*

P-2179



Our Mission

Our mission is to help our clients, and their industry enhance the fan experience by implementing high-level audio/video technologies. We are consultants first and have pioneered superior systems with our 40+ years in the industry. As consultants, we are not agnostic and strive to provide the best solution every time. We are steadfast to the core, and fully committed to serving our clients in every aspect of our business.

The success of our clients is our number one priority, and we are committed to engineering our products to best suit their needs. We create lasting memories by turning our systems into experiences and emphasize the importance of originality and artistry in all of the work that we do.

vision *(Leaders of Industry Innovation)*

Visua's success and customer satisfaction stems from the superior specifications we provide on each project. Visua's product quality far exceeds that of our leading competitors. We will always strive to continue to **exceed the industry standards** and your expectations.

integrity *(Steadfast to Our Mission)*

Honesty in education– integrity is **why we branched off** from our competitors and started our own company. We promise to always be honest, with the utmost integrity, when fully educating you not only on your project, but also when making comparisons between ours and our competitors' products.

service *(Helpful to the Core)*

Five-Star service is what we preach and what we promise. We are not myopic in our collective experience. Years of working with all the industry suppliers makes our team **the most experienced** team in the entire industry. We will always make sure we are available to answer questions and provide client support to the best of our abilities.

unique *(Unparalleled in Excellence)*

While others will focus on squeezing as much profit out of a project as possible, we promise to be unique in the industry and earn the reputation of **never cutting corners**. We strive for five-star excellence in every area.

artistry *(Driven by Passion)*

We are all artists at heart. From our many years in the industry, we understand what looks good and what doesn't. Our **original designs and concepts** are a fusion of art and technology that create iconic displays for our clients. We promise your project will never be just another cookie-cutter "us too".

Visua[®] is a **Single-Source Provider**

LED Displays	Indoor, Outdoor, Large Format, Ribbon Displays, LED Letters, Marquees, Billboards, Message Tickers, Fine Pixel Pitch + Custom
Audio System	Visua Digital Mixers, Audio Processing, Speakers, Mixing Consoles, Microphones, Recording Interfaces, Audio Cabling, Subwoofers, Brackets and Flyware, and Amplifiers
Video Equipment	Video Control Software, Live Video Switchers, PTZ Cameras, Wireless Cameras, Instant Replay, Intercom Systems, Projection, Lighting, Preventative Maintenance Plans, Equipment Racks, Facility Cabling, Speed Pitch, Production Workstations
Digital Signage	Digital Menu Boards, Concourse Advertising, Video Walls, Touch-screen Kiosks, Customer Service Displays, Diagonal & Unique Video Walls, Suite Displays, Way Finding, + Custom
Scoreboards	Baseball/Softball, Basketball, Football, Hockey, Lacrosse, Soccer, Volleyball, Track and Field, Wrestling, Pitch Clocks, + more
Consulting	Control Room Design, Technology Design, Renovation Oversight, On-Sight Ops Support, Stadium Design, Site Assessments
VirtCh	Show Scripting, Secret Shopper Show Audits, Operational Seminars, Staffing and Recruitment, Mascot Design and Sourcing, Broadcasting, Game Day Production, Content Creation, Promotional Planning
Creative Services	Spinning Logos, Animations, Crowd Prompts, Pump Up Videos, Intro Videos, Commercials, Mascot Videos, Digital Signage, Marquee Content, Moving Headshots, + more



Our Process

Design

We have a reputation for exceeding expectations with our installs and know what it takes to meet a deadline.



Integration

We embrace the role of a full systems integrator, continually looking for economies in pricing that we can hand off to our clients in order to meet budgets.

Masters in Our Craft

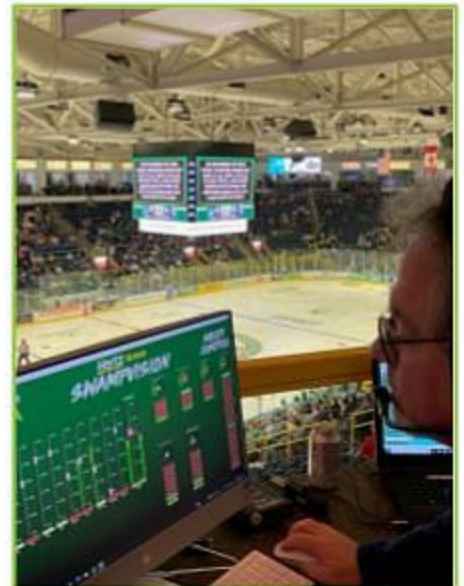
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Our Strengths

- We've built strong partnerships with some of the world's most prestigious manufacturers, ensuring top-tier quality and innovation in every project.
- With over 40 years of experience, we've installed tens of thousands of scoreboard and LED systems in iconic venues, setting industry standards.
- Our executive team's deep expertise from senior roles at top LED manufacturers gives us unmatched market and product knowledge.
- We've been integrating corporate brand extensions through audio and video projects since the 1980s, constantly innovating in digital signage and AV systems.
- Our projects consistently earn five-star ratings, reflecting our commitment to excellence in design and execution.
- Our designs have influenced video layouts in high-profile venues worldwide, shaping the future of event experiences.
- We specialize in seamless AV system integration, delivering unified solutions from audio projects to digital signage for optimal performance.

Client Map



Visua Proudly Serves 350+ Clients Across 38 States

Your Dedicated Project Team



Bob Masewicz

CEO and Founder

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Matt Baker

President

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General Manager of Operations

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& Marketing*

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Bridgett Helm

*Operations Manager and
Executive Assistant*

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Sabrina McCumber

*Accounting Manager and
Executive Assistant*

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Your Dedicated Project Team



Ron Nelson

Director of AV Integrations

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Joe Lange

Lead, Systems Integrator

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Lindsey Webb

Executive Producer

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Katy Mislivecek

*Marketing and Sales
Coordinator*

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Scott Benke

*Manager of Service and
Support*

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Project Management



Primary Steel & Foundations

Whether it's a brand new stadium, a fresh renovation, or your existing structure simply needs an update, you can count on Visua Engineering to complete the project.



Primary Electrical & Conduit

Does the new LED display location have electrical power? Enough power? Our field teams can get you charged up.



Dedicated Delivery

From the manufacturing floor to your installation location, direct shipment is one truck, one driver. No delays, damage, or mistakes.



Physical Installation

On time, on budget, fully operational and ready-to-go for your first event. Daily reports, customer sign-offs and a clean jobsite when we are finished.



Equipment Setup & Training

Your operations staff and marketing team will understand every nuance of every piece of equipment. Not only do we provide after-install training, but we are also there to support your opening events.



On-Site Project Management

You'll know all of the status updates on your project because we will be there. Deliveries, subcontractors, schedule, costs, permits, sign offs, approvals, and even cleanup will be managed by someone on our payroll.



Final Connections & Data Cable

Visua has the staff to connect power and data to your new display, pull the cable, terminate, test, and label.



Support Packages

Visua provides a range of support packages to keep your equipment running smoothly, ensuring you and your team have access to expert technician and live support whenever it's needed most.

Where We've Worked



Chukchansi Park, Fresno, CA



Idaho Central Arena, Boise, ID



Luxe Golf Bays, Franklin, WI



Hertz Arena, Estero, FL

- Amarillo Sod Poodles** - Amarillo, TX
- Binghamton Rumble Ponies** - Binghamton, NY
- Brooklyn Cyclones** - Brooklyn, NY
- Cleburne Railroaders** - Cleburne, TX
- Clinton LumberKings** - Clinton, IA
- Dunedin Blue Jays** - Dunedin, FL
- Fort Myers Mighty Missels** - Fort Myers, FL
- Gary SouthShore Railcats** - Gary, IN
- Hagerstown Flying Boxcars** - Hagerstown, MD
- Illinois Valley Pistol Shrimp** - Peru, IL
- Inland Empire 66ers** - San Bernardino, CA
- Knoxville Smokies** - Knoxville, TN
- Lake Country DockHounds** - Oconomowoc, WI
- Lake Elsinore Storm** - Lake Elsinore, CA
- Lakeland Flying Tigers** - Lakeland, FL
- Lexington Sporting Club** - Lexington, KY
- Lincoln Memorial University** - Harrogate, TN
- Long Island Ducks** - Long Island, NY
- Lynchburg Hillcats** - Lynchburg, VA
- NOW Arena** - Hoffman Estates, IL
- Oakland Ballers** - Oakland, CA
- Omaha Storm Chasers** - Papillion, NE
- Schaumburg Boomers** - Schaumburg, IL
- Sioux Falls Canaries** - Sioux Falls, SD
- Spokane Indians** - Spokane, WA
- St. Lucie Mets** - Port St. Lucie, FL
- Stockton Arena** - Stockton, CA
- USA Hockey** - Plymouth, MI
- Wheeling Nailers** - Wheeling, WV

Plus many more

AUDIO SYSTEM

SPEAKERS

QTY	DESCRIPTION
15	JBL Professional AWC159 (MAINS) 15" All Weather Compact Coax (Light Gray)
6	JBL Professional AWC82-BK (3rd Base Concourse) All-Weather Co-ax, 8" 2-way, Black
3	JBL Professional AWC82-BK (1st base concourse) All-Weather Co-ax, 8" 2-way, Black
1	JBL Professional AWC129-BK (1st base concourse) All-Weather Co-ax, 12" 2-way, Black
3	JBL Professional AWC129-BK (3rd Base Berm) All-Weather Co-ax, 12" 2-way, Black
3	JBL Professional AWC129-BK (1st Base Berm) All-Weather Co-ax, 12" 2-way, Black
1	Visua Videoboard Speaker Bundle Bundle includes speakers, amplification, and signal processing for videoboard integration and co...
2	JBL Professional AWC159 15" All Weather Compact Coax (Light Gray)
1	Altelix NS242424VFA1C-20A-R6U 24x24x24 120VAC 20A Steel NEMA Enclosure for UPS Power Systems with 19" Wide 6U Rack, Dual Co...
1	West Penn Wire AQ227BK1000 1P 12G STRD UNSHLD WBLOCK
1	Sescom SES-X-FA2 Sescom SES-X-FA2 Portable Battery Operated 2-Channel Mic & Line Level Audio Over Single Fiber Extender Kit
2	Miscellaneous S-IHS Installation, Hardware, and Safety
22	JBL Professional AWC62-BK (Concourse Back Fills) Compact All-Weather 2-Way Co-axial Loudspeaker with 6.5" LF, black
11	JBL Professional AWC129-BK (Concourse Seat Fills) All-Weather Co-ax, 12" 2-way, Black
4	JBL Professional AWC82-BK (Outside) All-Weather Co-ax, 8" 2-way, Black
1	JBL Professional CONTROL 16C/T (tickets) 6-1/2" CO-AX CEILING SPKR (2 PER CTN)
14	JBL Professional AWC62-BK (Suites Exterior) Compact All-Weather 2-Way Co-axial Loudspeaker with 6.5" LF, black
9	JBL Professional CONTROL 16C/T (Suites interior) 6-1/2" CO-AX CEILING SPKR (2 PER CTN)
4	JBL Professional AWC159 (Party Pavillion) 15" All Weather Compact Coax (Light Gray)
86	Miscellaneous S-IHS Installation, Hardware, and Safety

AMPLIFICATION

QTY	DESCRIPTION
2	Crown CDi4x1200BL 4x1200 Power Amplifier with BLU link
2	Crown CDi4x600BL 600 watts per channel 4 channel amplifier, 70/100V, 4/8 ohm, digital signal processing, networked, front panel interf...
2	Crown CDi4x300BL 4x300W Power Amplifier with BLU link
1	Crown CDi2x600 2x600W Power Amplifier

DIGITAL SIGNAL PROCESSING (DSP)

QTY	DESCRIPTION
1	Visua Sound Director Bundle the ultimate solution for instant access to music and sound effects for any live event.
1	Sound Director Premium Package the ultimate solution for instant access to music and sound effects for any live event.
1	Sound Director Sound Director Computer with touch screen, 6 GB RAM memory and 1 TB Hard Drive
1	Visua Custom Music Library Programing

CONNECTIVITY & RACKS

QTY	DESCRIPTION
1	West Penn Wire AQ227BK1000 1P 12G STRD UNSHLD WBLOCK
1	West Penn Wire AQ225BK0500 1P 16G STRD UNSHLD WBLOCK

INTEGRATION SERVICES

QTY	DESCRIPTION
1	Lift Man Lift Operation
1	Visua INSTALLATION by VISUA AV Systems Integrators

AUDIO SYSTEM TOTAL

\$161,770.97

ACCEPTANCE

FINANCIAL

PAYMENT SCHEDULE
70/20/10

PROJECT TOTAL

\$161,770.97

TERMS

I accept this proposal and hereby authorize Visua to proceed with the installation of the included systems at the facilities of Joliet Slammers constructing at 1 Mayor Art Schultz Drive Joliet, IL 60432 as described in the totality of this document. I further authorize Visua to be granted the facility access that will be required to complete this project in a workmanlike and timely manner and for payment to be made to Visua. In keeping with the Terms of Payment listed above: It has been made clear to me that there exist no understandings regarding this project with any relevant party unless and until Joliet Slammers and Visua agree to such additional or alternate understandings in writing. Project cost and pricing are dependent upon a continual flow of work without interruption or delays imposed by Joliet Slammers or their staff, construction, other building trades or any other party, and additional costs may be incurred by Joliet Slammers from Visua. If such delays result in additional costs that are not covered by the pricing in this proposal: I agree that any additions to and/or deletions from the materials and labor to be provided by my acceptance of this proposal and any resulting change(s) in cost of this project shall only be by way of written change order(s) and shall be valid only after being signed by Joliet Slammers and Visua. This proposal is valid only if accepted in writing by Joliet Slammers and deposit payment received no later than February 26, 2025.

ACCEPTANCE

JOLIET SLAMMERS

SIGNED

DATE

PRINT NAME

TITLE

VISUA

SIGNED

DATE

PRINT NAME

TITLE

VISUA



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