

City of Joliet

150 West Jefferson Street
Joliet, IL 60432



Meeting Agenda - Final

Tuesday, December 3, 2024

5:30 PM

City Hall, Council Chambers

Public Safety Committee

Committee Members

Councilman Joseph Clement, Chairperson

Councilwoman Suzanna Ibarra

Councilwoman Jan Hallums Quillman

ROLL CALL

APPROVAL OF MINUTES

Minutes 11/4/2024

[TMP-7908](#)

Attachments: [Minutes 11-4-2024](#)

CITIZENS TO BE HEARD ON AGENDA ITEMS

This section is for anyone wanting to speak regarding agenda items and are allowed a maximum of 4 minutes. It is not a question and answer period and staff, and the Committee members do not generally respond to public comments. The City Clerk has a copy of the public speaking procedures; please note, speakers who engage in conduct injurious to the harmony of the meeting shall be called to order by the Presiding Officer and may forfeit the opportunity to speak.

AGENDA ITEMS

Purchase of 2 Trailers for Haz-Mat use for the Joliet Fire Department from Morris Trailer for \$64,904.00 [TMP-7926](#)

Purchase of 2 Complete Horton Ambulances from Foster Coach in the amount of \$764,878.00 [TMP-7928](#)

Purchase of 4 Complete Horton Ambulances from Foster Coach in the amount of \$1,529,756.00 [TMP-7929](#)

Request for Authorization to Upgrade the Joliet Police Department Community Room with a New Integrated Audio-Visual System Purchase in the amount of \$59,042.37. [TMP-7953](#)

Attachments: [AVDG Quote](#)

Award of Professional Services Agreement for the Records Department Glass Window Upgrade at the Joliet Police Station to Clear-Armor in the Amount of \$72,922.50 [TMP-7961](#)

Attachments: [Records Glass Quote](#)

Award of Contract for Axon AI Bundle [TMP-7962](#)

Attachments: [Axon Draft One Quote](#)
[Axon Contract](#)

ORDINANCES

Ordinance Amending the 2024 Annual Budget for the City of Joliet and the Purchase of Automatic External Defibrillators (AED), Life Rings with Cabinets and Alarms, and Office Space Reconfigurations at Fire Stations 1 and 6. [**TMP-7917**](#)

Attachments: [Budget Amending Ordinance for Capital Expenditures](#)

RESOLUTIONS

NEW OR OLD BUSINESS, NOT FOR FINAL ACTION OR RECOMMENDATION

PUBLIC COMMENTS

This section is for anyone wanting to speak regarding non-agenda items and are allowed a maximum of 4 minutes. It is not a question and answer period and staff, and the Committee members do not generally respond to public comments. The City Clerk has a copy of the public speaking procedures; please note, speakers who engage in conduct injurious to the harmony of the meeting shall be called to order by the Presiding Officer and may forfeit the opportunity to speak.

ADJOURNMENT

This meeting will be held in an accessible location. If you need a reasonable accommodation, please contact The City Clerk Office, 150 West Jefferson Street, Joliet, Illinois 60432 at (815) 724-3780.



City of Joliet

150 West Jefferson Street
Joliet, IL 60432

Memo

File #: TMP-7908

Agenda Date: 12/3/2024

City of Joliet

150 West Jefferson Street
Joliet, IL 60432



Meeting Minutes - Pending Approval

Monday, November 4, 2024

4:30 PM

Joliet Police Department Community Room

Public Safety Committee

Committee Members

Councilman Joseph Clement, Chairperson

Councilwoman Suzanna Ibarra

Councilwoman Jan Hallums Quillman

ROLL CALL**Present**

Councilman Joe Clement, Councilwoman Jan Hallums
Quillman and Councilwoman Suzanna Ibarra

ALSO PRESENT: Chief of Police William Evans, Lieutenant Robert Desiderio, Chief of Fire Jeff Carey, Fleet Services Director Jeff Price, and Communications Director Andrea Delap

APPROVAL OF MINUTES

[TMP-7816](#)

Attachments: [Minutes 10-01-2024](#)

A motion was made by Councilwoman Jan Hallums Quillman, seconded by Councilwoman Suzanna Ibarra, to approve COUNCIL MEMO #TMP-7816: Minutes 10/1/2024.

The motion carried by the following vote:

Aye: Councilman Clement, Councilwoman Hallums Quillman and
 Councilwoman Ibarra

CITIZENS TO BE HEARD ON AGENDA ITEMS

None

AGENDA ITEMS

Purchase of Firefighter Turnout Gear from Air One Equipment,
Inc. for the Years 2025 - 2027

[TMP-7831](#)

Attachments: [Air One Pricing](#)
 [Air One Turnout Gear Quote](#)

Chief Carey briefly explains.

Councilman Clement asks question.

Chief Carey answers.

A motion was made by Councilwoman Suzanna Ibarra, seconded by Councilwoman Jan Hallums Quillman, to recommend for approval COUNCIL MEMO #TMP-7831: Purchase of Firefighter Turnout Gear from Air One Equipment, Inc. for the Years 2025 - 2027.

The motion carried by the following vote:

Aye: Councilman Clement, Councilwoman Hallums Quillman and
 Councilwoman Ibarra

Request to Approve the Purchase of One (1) Ford Expedition
from Morrow Brothers Ford for \$59,740.00

[TMP-7833](#)

Jeff Price briefly explains purchase.

Councilwoman Quillman asks about color.

Councilman Clement asked if budgeted.

Jeff Price answers.

A motion was made by Councilwoman Suzanna Ibarra, seconded by Councilwoman Jan Hallums Quillman, to recommend for approval COUNCIL MEMO #TMP-7833: Request to Approve the Purchase of One (1) Ford Expedition from Morrow Brothers Ford for \$59,740.00.

The motion carried by the following vote:

Aye: Councilman Clement, Councilwoman Hallums Quillman and Councilwoman Ibarra

Purchase of Eight (8) LP35 (Cardiac Monitors), Six (6) 6507 Power Pro 2, High Config (cots), and Six (6) MTS Power Load (auto cot loaders) for the City of Joliet Fire Department from Stryker Medical in the amount of \$660,871.50

[TMP-7834](#)

Attachments: [Stryker 1](#)
[Stryker 2](#)

Chief Carey briefly explains.

Council asks questions.

Chief Carey answers.

A motion was made by Councilwoman Suzanna Ibarra, seconded by Councilwoman Jan Hallums Quillman, to recommend for approval COUNCIL MEMO #TMP-7834: Purchase of Eight (8) LP35 (Cardiac Monitors), Six (6) 6507 Power Pro 2, High Config (cots), and Six (6) MTS Power Load (auto cot loaders) for the City of Joliet Fire Department from Stryker Medical in the amount of \$660,871.50.

The motion carried by the following vote:

Aye: Councilman Clement, Councilwoman Hallums Quillman and Councilwoman Ibarra

Purchase of (1) Mobile Command Center from LDV Specialty Vehicles for \$1,605,935.00

[TMP-7844](#)

Attachments: [Mobile Command Center](#)

Councilman Clement comments on how old the current command center is.

Chief Evans briefly explains, Lieutenant Desiderio gives presentation.

Councilman Clement asks Lt. Desiderio to go to Council tonight to present.

Council liked that Andrea Delap was present to comment on the Command Center.

Council comments on how important this is had questions on storing, what happens to the old unit, and driving.

Chief Evans, Lt. Desiderio, and Jeff Price answer.

A motion was made by Councilwoman Suzanna Ibarra, seconded by Councilwoman Jan Hallums Quillman, to recommend for approval COUNCIL MEMO #TMP-7844: Purchase of (1) Mobile Command Center from LDV Specialty Vehicles for \$1,605,935.00.

The motion carried by the following vote:

Aye: Councilman Clement, Councilwoman Hallums Quillman and Councilwoman Ibarra

ORDINANCES

None.

RESOLUTIONS

Resolution Authorizing the Execution of an Intergovernmental Agreement with the Will County 9-1-1 Emergency Telephone System Board (ETSB) to accept Grant Funds Available under the 9-1-1 Surcharge Grant Program (SGP)

[TMP-7856](#)

Attachments: [Resolution](#)
[911 ETSB IGA](#)

Chief Evans briefly explains.

A motion was made by Councilwoman Suzanna Ibarra, seconded by Councilwoman Jan Hallums Quillman, to recommend for approval COUNCIL MEMO #TMP-7856: Resolution Authorizing the Execution of an Intergovernmental Agreement with the Will County 9-1-1 Emergency Telephone System Board (ETSB) to accept Grant Funds Available under the 9-1-1 Surcharge Grant Program (SGP).

The motion carried by the following vote:

Aye: Councilman Clement, Councilwoman Hallums Quillman and Councilwoman Ibarra

NEW OR OLD BUSINESS, NOT FOR FINAL ACTION OR RECOMMENDATION

None

PUBLIC COMMENTS

None

ADJOURNMENT

A motion was made by Councilwoman Hallums Quillman, seconded by Councilwoman Ibarra, that this was adjourn.

The motion carried by the following vote:

Aye:	Councilman Clement, Councilwoman Hallums Quillman and Councilwoman Ibarra
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Memo

File #: TMP-7926

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: Jeff Price, Fleet Services Director

SUBJECT:

Purchase of 2 Trailers for Haz-Mat use for the Joliet Fire Department from Morris Trailer for \$64,904.00

BACKGROUND:

On November 21, 2023, the 2024 City Budget was approved by City Council. 2 Van and Trailer combinations were funded in the budget for Haz-Mat deployment during emergency situations. JFD and Fleet Services considered several options and settled on an insulated trailer option that would be self-contained for several days. After a review of the City funds, it was determined that sufficient funds were available to commit to the two partially up-fitted trailers.

CONCLUSION:

The City of Joliet Fire Department is looking to standardize their emergency response units, and these trailers will be part of the first 2 combinations. Several styles and manufacturers were considered, with a custom enclosed unit selected. Numerous suppliers were contacted, with most declining the specification or not an authorized supplier. Three quotes were submitted and provided below:

- \$64,904.00 - Haul About (32,452.00 X 2)
- \$67,904.00 - US Cargo (\$33,952.00 X 2)
- \$79,713.50 - SLE Enclosed Trailers (39,713.75 X 2 + delivery)

Morris Trailer is the local authorized supplier for Haul About Trailers and has a long-standing relationship with the City of Joliet. Sufficient funding exists in the Capital Improvements / Fire Department Fund (Org 30070020; Object: 557500) for this purchase.

Section 2-438 of the City of Joliet Code of Ordinances states that purchases over \$25,000.00 may be awarded without written specifications or bidding under certain circumstances. One of these circumstances applies:

1. (f) Purchases when authorized by a concurring vote of two-thirds (2/3) of the Mayor and City Council

RECOMMENDATION:

Based upon the above, it is recommended that the Mayor and City Council approve the purchase of the 2 Haul About enclosed trailers from Morris Trailer for \$64,904.00.



Memo

File #: TMP-7928

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: Jeff Price, Fleet Services Director

SUBJECT:

Purchase of 2 Complete Horton Ambulances from Foster Coach in the amount of \$764,878.00

BACKGROUND:

On November 21, 2023, the 2024 City Budget was approved by City Council. 2 Ambulances were funded in the budget. After a discussion with the Finance Director and a review of the City funds, it was determined that sufficient funds were available to commit to these units. The lead time on ambulance builds is expected to take 30 months at a minimum, so the budgeted funds will not be expected to be distributed until mid-2027.

CONCLUSION:

The City of Joliet has standardized their Ambulance purchases to Horton Emergency Vehicles in prior years. Fleet Services and the Joliet Fire Department interviewed several other builders with our exact specifications this year. Most could not meet the safety standards and testing we require. The one supplier who did submit a competing bid was 15% higher. Foster Coach is the area distributor for Horton Ambulances and has a long-standing relationship of superior service with the city. In prior years they have been the only bidder on our equipment specifications, which lead to this standardization. Additionally, Horton is a Sourcewell participating supplier and utilizes government standardized pricing.

Sufficient funding exists in the Capital Improvements/Fire Department Fund (Org 30070020; Object: 557500) for this purchase, payable when received in 2027.

Section 2-438 of the City of Joliet Code of Ordinances states that purchases over \$25,000.00 may be awarded without written specifications or bidding under certain circumstances. One of these circumstances applies:

1. (f) Purchases when authorized by a concurring vote of two-thirds (2/3) of the Mayor and City Council

RECOMMENDATION:

Based upon the above, it is recommended that the Mayor and City Council approve the purchase of the 2 Horton Ambulance bodies from Foster Coach utilizing the available funds for \$764,878.00.



Memo

File #: TMP-7929

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: Jeff Price, Fleet Services Director

SUBJECT:

Purchase of 4 Complete Horton Ambulances from Foster Coach in the amount of \$1,529,756.00

BACKGROUND:

The Joliet Fire Department and Fleet Services have developed a schedule for equipment replacement over the next 5 years. 2 Ambulances were funded in the budget in 2024, 2 in 2025 and 2 in 2026. In the current market it takes 30 months at a minimum to order and receive a completed unit. This means a unit ordered today would not be received until mid-2027 at the earliest, past the planned replacement for all 6 units. The future 4 units have been moved until 2026 for budgeting purposes, but still would not be paid for until 2027. By ordering now, the City of Joliet would stay on plan and avoid the typical price increases experienced year over year in the industry. After a discussion with the Finance Director and a review of the City funds, it was determined that sufficient funds are expected to be available to commit to these units.

CONCLUSION:

The City of Joliet has standardized their Ambulance purchases to Horton Emergency Vehicles in prior years. Fleet Services and the Joliet Fire Department interviewed several other builders with our exact specifications this year. Most could not meet the safety standards and testing we require. The one supplier who did submit a competing bid was 15% higher. Foster Coach is the area distributor for Horton Ambulances and has a long-standing relationship of superior service with the city. In prior years they have been the only bidder on our equipment specifications, which lead to this standardization. Additionally, Horton is a Sourcewell participating supplier and utilizes government standardized pricing.

Sufficient funding will exist in the Capital Improvements / Fire Department Fund (Org 30070020; Object: 557500) for this purchase in 2026, payable in 2027 upon completion on the units.

Section 2-438 of the City of Joliet Code of Ordinances states that purchases over \$25,000.00 may be awarded without written specifications or bidding under certain circumstances. One of these circumstances applies:

1. (f) Purchases when authorized by a concurring vote of two-thirds (2/3) of the Mayor and City Council

RECOMMENDATION:

Based upon the above, it is recommended that the Mayor and City Council approve the purchase of the 4 Horton Ambulance bodies from Foster Coach utilizing the future available funds for

\$1,529,756.00.



Memo

File #: TMP-7953

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: William Evans, Chief of Police

SUBJECT:

Request for Authorization to Upgrade the Joliet Police Department Community Room with a New Integrated Audio-Visual System Purchase in the amount of \$59,042.37.

BACKGROUND:

The Joliet Police Department Community Room is a multipurpose area that serves various functions. For example, the space is used to conduct department training, host community meetings, hold press conferences to name a few. However, the Audio-Visual System and technology have not been upgraded to keep up with current trends. This is hindering the room from being used to its full potential. All the improvements included in the proposal will offer a seamless operation and optimal performance. Funds are readily available for this purchase through a Public Safety Grant the City of Joliet received.

CONCLUSION:

AVDG is the sole supplier and was determined to best meet the city's needs for improvements and upgrades to the Joliet Police Department Community Room.

Section 2-438 of the City of Joliet Code of Ordinance states that purchases over \$25,000 may be awarded without written specifications under certain circumstances. Two (2) of these circumstances apply:

- (a) Purchases which may only be practicably made from a single source.
- (f) Purchases when authorized by a concurring vote of two-thirds (2/3) of the mayor and city council;

Funds will be charged utilizing 911 Grant Funds-ETSB Grant Fund in the amount of \$59,042.37 (Org:22060020, Object:557700, Project: F9124).

RECOMMENDATION:

Based upon the above it is recommended that the Mayor and City Council approve the request for a new Integrated Audio-Visual System for the Joliet Police Department Community Room in the amount of \$59,042.37.



AUDIO VISUAL
DESIGN GROUP

2024 COJ POLICE TRAINING ROOM - TRIMMED

JOB SITE:

Joliet Police Department
150 W. Washington St.
Joliet, IL 60432

PROPOSAL ISSUED / VALID THROUGH:

Oct 3, 2024 / Nov 2, 2024

PREPARED BY:

Tyson Howard
tyson.howard@avdg.com
avdg.com

PREPARED FOR:

The City of Joliet
Amanda Dite

QUOTE #: 82689



SCOPE OF WORK

The City of Joliet

150 W. Washington St. Joliet IL 60432

2024 CoJ Police Training Room - Integrated Audio-Visual Systems Proposal

INTRODUCTION

Thank you for the opportunity to present you with this proposal. This proposal reflects the provision and integration of a display system that provides for both presentation and video conferencing capabilities. Based on our recent discussion with you and your design team, we have prepared this proposal to provide feature rich technology. We have carefully reviewed your requirements and believe the systems we propose are based on sound engineering principles, reliable technology and has been created to meet your specific requirements.

EXECUTIVE SUMMARY

AVDG, LLC is recognized as a highly talented and successful provider of integrated audio-visual systems throughout the United States. Our approach to AV is unique in that we believe in being a strategic partner to our clients; helping them develop and support their unique presentation and communication needs; both today and in the future. The intent is to ensure that we've captured the best technology for the client and maximize the cost/value of their AV investment. We work closely with a company's management and IT team to implement the technologies requested.

Our national team consists of over 150 incredibly talented individuals, representing many decades of AV design/integration experience with team members holding AV certifications and credentials widely respected in the industry. We have refined our model for success by hiring and retaining the best AV talent in the industry. AVDG is constantly expanding, we currently have branch offices in Chicago, Greater Boston, Nashville, & San Francisco while serving clients in all 50 states.

We partner with every major manufacturer in the AV industry: including audio (background, foreground & performance), video, broadcast, control, architectural & theatrical lighting, shading systems, surveillance systems, access control, and other ancillary communication components to custom design an AV system relevant to the specific needs of each client. AVDG maintains a remote service operations center in each time zone; this enables us to remotely diagnose and remedy system issues, often without the need to roll a truck. We are proud to provide design, sales, onsite & remote service, and installation to clients all over the United States.

AREAS WITHIN AVDG's SCOPE OF WORK FOR THIS PROJECT:

- Police Training Room - MPR

ROOM DETAILS

This project entails the installation and integration of a Microsoft Teams Unified Communication system utilizing Yealink technology, featuring a dual camera setup with tracking and AI integration. The configuration includes four displays, with the left-front and left-side displays mirrored, as well as the right-front and right-side displays mirrored. Overhead dynamic beamforming microphones and in-ceiling speakers will ensure high-quality audio for the conferencing environment, along with both wired and wireless presentation capabilities and BYOD functionality.



SCOPE OF WORK

Audiovisual equipment will be installed in the designated room and within the existing AV cabinet as necessary. An integrated touch controller will be provided on top of the existing AV cabinet for streamlined control and operation of the room.

The equipment list comprises various products from multiple manufacturers, each fulfilling a specific role in creating a cohesive audiovisual system. The main objective is to guarantee seamless operation and optimal performance in a multipurpose room that accommodates flexible seating arrangements based on client needs.

SYSTEM INTEGRATION

- Integrate **Biamp** conferencing amplifiers (AMP-450BP) with PoE+ capabilities into the overall AV system.
- Install and configure **Sennheiser** TEAMCONNECT CEILING 2 microphone kit and **Biamp** audio devices, including In-Ceiling Coaxial Loudspeakers (C-IC6 White), PoE AVB/USB expander (Tesira EX-UBT), 5-port expansion device (TesiraCONNECT TC-5), and Fixed I/O DSP (TesiraFORTE AVB VT4).
- Install and configure **Chief** Tempo Flat Panel Wall Mount Systems (AS3LDP7) for the specified displays.
- Integrate **Extron** DA2 HD 4K PLUS audiovisual distribution amplifiers (60-1607-01) into the AV system.
- Implement low-voltage adaptors (PHX-106F-BULK, PHX-106M-BULK) from **Hosa Technology** as necessary for connectivity.
- Deploy High-Speed HDMI Optic Hybrid Cables (CLS-AOCH/60F-33) to ensure high-quality audio and video transmission.
- Install and configure a Thin Swing Arm with Power Conditioner (TS525TUP) from **Legrand-Middle Atlantic** for efficient display management.
- Integrate **LG** Commercial Lite LED backlit LCD TVs (55UR640S0UD, 86UR640S9UD) into the AV system.
- Implement **Netgear** AV Line M4250-8G2XF-PoE+ Fully Managed Switch (GSM4210PX-100NAS) for robust network connectivity.
- Deploy the **Yealink** Teams Rooms system (MVCS90 MVC S90-C5-007) along with USB Extenders (USB2CAT5E) and UVC30 Room 4K Camera (1306008).

CONFIGURATION AND TESTING

- Configure all audio and video devices for seamless integration within the specified network.
- Conduct thorough testing of each integrated component to ensure functionality and compatibility.
- Perform comprehensive system-level testing to verify the overall performance of the AV setup.

TRAINING

- Conduct training sessions for relevant personnel on the operation and maintenance of the AV system.
- Provide additional training for troubleshooting common issues and routine maintenance tasks.

OPERATIONAL FUNCTIONALITY

This solution utilizes the MS Teams Room control software along with integrated Yealink interoperability. No custom controls or functionality are included outside of the manufacturer's designed software.



SCOPE OF WORK

INFORMATIONAL NOTE: DEVICE MANAGEMENT PLATFORM

The **Yealink Device Cloud Management Platform** offers a complete set of tools for managing up to 5,000 Microsoft-certified Yealink devices per account. This platform addresses the complexities of provisioning, management, call quality control, and troubleshooting.

Activation of this service can be done directly by the client, with minimal to no cost for a self-managed cloud-based solution or with a added SLA agreement with AVDG. (not included with in this quote)

DEVICE LIST

- Firmware and Resource Management
- Account Management
- Order Management
- Configuration
- Site Management
- Timer Task
- Running State (Dashboard)
- Device Diagnostic
- Alarm
- Quality of Experience (QoE)
- Conference Room Management
- Running State (Dashboard)
- Conference Room Equipment Management
- Configuration Management

CLIENT DEPLOYMENT RESPONSIBILITIES (TEAMS)

SOFTWARE & LICENSING

The Customer is responsible for providing system credentials for a properly provisioned and licensed account no less than two (2) weeks prior to system deployment.

The customer may decide not to provide credentials to AVDG, and to provision the installed MTR themselves. In this case AVDG will be unable to fully test the system before receiving sign-off for the installation. All system components will be tested individually to ensure proper stand-alone function, and project sign-off will be requested before technicians leave site.

If AVDG is unable to properly commission and test the system at the time of installation due to issues with the supplied credentials, an additional site visit may be required. Any additional visits will be billed at the standard contracted labor rate, and scheduling will be done on a best effort basis.

Configure accounts for Microsoft Teams Room: <https://docs.microsoft.com/en-us/MicrosoftTeams/rooms/rooms-configure-accounts>



SCOPE OF WORK

NETWORK & SECURITY

The Customer is responsible for providing and provisioning all network connections, routing, and addressing.
The Customer is responsible for all aspects of the network connection supplied for the MTR deployment.
Network performance metrics, as defined by Microsoft, <https://docs.microsoft.com/en-us/microsoftteams/prepare-network>.
Firewall and additional port configuration to allow access to the [Skype for Business/Microsoft Teams] service.
Network Quality of Service (QoS) and/or Differentiated Services (DiffServ) tagging, if desired.

PROJECT ROOM ENVIRONMENTAL CONSIDERATIONS

To allow for proper system installation and integration, as well as to maximize the user experience in a space, the following parameters should be observed:

GENERAL CONSTRUCTION

1. The Customer is responsible for providing all power and data network connections to locations specified in the system drawing package.
2. Electrical circuits should be sufficient to support the requirements of all devices installed at the specified location(s) plus an additional 10% of available overhead.

The Customer is responsible for providing all required non-surface mounted cable pathways as specified in the system drawing package.

Conduit diameter must meet or exceed the parameters specified in the system drawing package.

If wall mounted display(s)

1. The Customer is responsible for making sure the display wall is properly constructed to withstand the weight of the display with a safety factor of at least 5:1. Any substitutions for this must be approved by AVDG prior to installation. AVDG has the right to refuse to mount the display(s) to anything other than an approved backing. All charges for required return trips by AVDG due to the lack of proper backing is the responsibility of client.

If modification to furniture is required

1. The customer is responsible for any modifications required to support the installation of required hardware. This includes cabling raceways and holes for equipment mounting and cable passthroughs.
2. The Customer will be responsible for providing any modification to millwork or credenzas for the installation of vent fans if required for proper system cooling.

If an equipment rack is required

1. The Customer is responsible for providing proper heat dissipation venting and/or any needed cooling for all installed equipment rack locations.
2. The customer is responsible for providing space adequate for equipment rack installation, including 3' clearance on all sides for proper equipment operation and maintenance.

SOUND REMEDIATION

1. Noise Criteria (NC) is a basic measurement of how quiet the room is with the HVAC system operating and no participants in the room. An NC rating of 35 dBA or less is ideal for a Conference Room. This



SCOPE OF WORK

measurement needs to consider ambient noise originating outside the room as well as noise from the air handling system or AV or other equipment located within the room. Higher ambient noise levels above this specification may degrade the overall audio quality of a conference and will begin to work against speech intelligibility.

2. Reverberation time (RT60) for typical conference rooms should be $RT60 < 0.6$ seconds in the 125 - 4000 Hz octave bands. As the RT60 measuring parameter reflects preferred reverb time, attention should be given to using room surfaces with too much or too little sound reflectivity (as indicated by an RT60 measurement outside the range noted).
3. If the room has not been acoustically treated, AVDG can provide direction and solutions to treat the room which will enhance the meeting experience for the participants.

SYSTEM USE

1. Wireless/Proximity based joining and sharing. <https://docs.microsoft.com/en-us/microsoftteams/configure-desktop-sharing>
2. Camera Control: This function is not offered through Microsoft Teams, at this time. The only way the camera can be controlled is by entering the "settings" on the UC engine (Intel NUC)
3. Teams cloud meeting recording for users: <https://docs.microsoft.com/en-us/microsoftteams/cloud-recording#set-up-teams-cloud-meeting-recording-for-users-in-your-organization>
4. Adjusting the time on the Crestron Room Scheduling panel.
5. Auto "power on" and "power off" of the displays AVDG will need to provide a quote for this upgrade.

DIVISION OF LABOR

AVDG may use, without prior notice, labor resources from our trusted network of sub-contractors; when applicable, AVDG also partners with qualified union electrical contractors for onsite AV and LV wire work.

Site installation work for this project is **non-union**.

- Off-Site
 - AVDG
 - System engineering/design, CAD, programming, rack/preassembly, FFT (full functionality testing) & project management related to the AV system(s).
 - Deliveries
- Site
 - AVDG
 - Field Engineering & Project Management
 - AV (low voltage) wire installation
 - AV (low voltage) wire termination
 - AV (low voltage) wire verification and testing
 - AV equipment installation
 - AV system commissioning, testing, tuning, & training
 - Others (GC, EC, Client. - not included in this AVDG proposal)
 - High-voltage power



SCOPE OF WORK

- Conduit (if applicable)
- Data wire (associated with client network) installation
- Data wire (associated with the client network) verification and testing

*Unless otherwise noted, this proposal is based on site labor between the hours of 7am 5pm Monday through Friday (excluding all state recognized holidays). A set number of site deployments has been used to calculate overall labor and deliveries. Any changes to the project schedule may result in additional charges. No work outside this SOW will proceed without written authorization by the client or responsible billing party.

*AVDG follows all local, state, and federal laws pertaining to OSHA, PPE, background checks, and Covid19 related precautions. Any site closures due to pandemic, weather, or other related precautions may result in additional charges.

MATERIAL DIVISION

- AVDG
 - AV Equipment & Materials
 - Displays, mounts, speakers, racks, etc. as noted in the Bill of Materials section of this proposal
 - Mounting hardware
 - Bolts, screws, etc. required for mounting displays, racks, etc.
 - AV (low voltage) wire
 - Refer to wire schedule on AVDG furnished CD (construction drawings) drawings for make/model of AV (low voltage) wire required
 - substitutions require written approval from AVDG
 - Data (associated with the AV systems) wire
 - Refer to wire schedule on AVDG furnished CD (construction drawings) drawings for make/model of AV (low voltage) wire required
 - substitutions require written approval from AVDG
- Others (GC, EC, Client - not included in this AVDG proposal)
 - AC (high voltage) Power (120v and up)
 - Conduit and Raceway (if required by local code)
 - Thermal management of spaces (if required)
 - Data cable for client network

SITE CONDITIONS

The equipment rack and associated equipment (displays, touch panels, electronics, etc.) will be configured and fully tested at an AVDG facility. These items will be delivered to site **ONLY** after the rack room and other equipment locations are dust free and no longer under construction. In the event that AVDG is directed to install equipment in an active construction environment, written instruction is required including the acceptance that equipment warranties may be voided. Typically, speaker mounts/brackets, display mounts, AV backboxes, and wiring will be installed in a pre-wire phase based on supporting substructure completion.



SCOPE OF WORK

*Devices may need to be wrapped in plastic to protect from debris and paint; this work will be considered additional if required and is not included as part of this proposal.

NETWORKING

- Others will provide, configure, and test all networking equipment that is required for all AV equipment that require network connection.
 - If connection to the client's networking system is required:
 - Standard data traffic:
 - 1g copper connection from AVDG furnished switches to client switch (s)
 - AV over IP traffic (high bandwidth)
 - 10g fiber connection (s) from the AVDG furnished switches to client switch (s)
 - Dante and AV over IP traffic is only certified to work on specific network switches. In the event that the client cannot provide an approved switch, AVDG accepts no responsibility for audio and video instability.
 - AVDG Engineers will provide network requirements for AV equipment that is connected directly to others and will coordinated with others to convey networking requirements for proper systems operation. This includes the number of ports required, number of POE and POE+ ports, etc.
- AVDG will require a list of IP addresses (or ranges) and any VLAN requirements from others to load into the various AV equipment prior to installation on site.

CONTROL SYSTEM SCHEDULE - IF APPLICABLE

Custom control system programming may be included in this proposal; AVDG follows 3 distinct phases with written client approval required at the completion of each phase.

- Phase 1 - Device list, user experience, and performance expectations
 - Control interfaces per space
 - Devices to be controlled in each space
 - User experience/system functionality
 - Changes/updates can be made in this phase before written approval 'locks' for the next phase
- Phase 2 - GUI approval
 - AVDG standard interface (custom available - additional charges may apply)
 - Incorporating your company logo is standard (jpeg, tif, bmp required)
 - Samples of user pages - graphics only
 - Up to 3 revision Changes/updates can be made in this phase before written approval 'locks' for the next phase
- Phase 3 - Site verification
 - Walk through usage with client in each space
 - No major changes are part of the contract at this stage



SCOPE OF WORK

*Depending on the brand of control equipment, customization may be limited or not available

PROJECT SCHEDULE

We will work with you to finalize a schedule that meets the implementation requirements of the project. AVDG is not responsible for delays caused by other trades, States of Emergency, or enhanced safety requirements. Additional labor charges may apply due to these conditions.

DOCUMENTATION

- Cut Sheets (if required and specifically called out in the SOW above) will be delivered for major components in digital format.
- Drawing package phases
 - Phase 1: Infrastructure and Equipment (I&E)
 - Junction box locations, wire, conduit (if applicable), and AVP (AC power for AV equipment) schedules; mounting details
 - Phase 2: Rack elevations/wire schedule, AV device locations and schedules, and functionals; mounting details
 - Phase 3: As-Built drawing package (digital PDF delivery)
 - Includes all site-verified information for phases 1 & 2; including manuals when required
 - Archive copies of programming and custom configurations if available.

Project sign-off and completion if applicable

AVDG will walk the client, or responsible party, through each room of the system; equipment furnished and installed will be referenced via the AVDG room delivery form and checked off. A brief overview of system function will be performed (separate from training and commissioning) for verification. Client or responsible party with sign the room delivery form, as will the AVDG representative. A copy of the form will be given to the client and will be stored in the client accessible project folder online.

Equipment substitutions due to supply chain and/or manufacturer delays

AVDG reserves the right, without customer approval, to substitute alternate equipment that does not change system functionality or customer experience. Any equipment changes that AVDG identifies may be presented as a zero-dollar change order. In the event that material of equal functionality or price cannot be sourced, the customer will be presented with options to either wait for original equipment, change order to equipment that may be higher cost than the originally specified, or modifying the user experience (change order for reduced scope or BOM as appropriate).

E-Waste Disposal

AVDG will dispose of owner e-waste as a paid service, even if not specifically noted as a line item. A sample of costs are below:

- 35"-65" display = \$50 per unit
- 65-85 display = \$75 per unit
- 85" and up display (including projectors) = \$250 per unit
- Misc electronics up to 25lbs = \$50 per unit

ASSUMPTIONS AND EXCLUSIONS



SCOPE OF WORK

- It is the responsibility of others (client, GC, etc.) for making sure the mounting surfaces are properly constructed to withstand the weight of the mounted equipment with a safety factor of at least 5:1. Any substitutions for this must be approved by AVDG prior to installation. AVDG has the right to refuse to mount any equipment to anything other than approved structures. All charges for required return trips by AVDG due to the lack of proper structure is the responsibility of Client. If finishes need to be modified, (i.e., fire treatment, paint, or other) the Client or GC is responsible for all repairs post installation.
- All above ceiling hardpoints are the responsibility of the client. If finishes need to be modified, i.e., fire treatment paint or other; Client is responsible for all repairs post installation. AVDG has the right to refuse to mount devices to anything other than an approved hardpoints. All charges for required return trips by AVDG due to the lack of proper structure are the responsibility of client.
- Engineered (P.E.) seals and/or stamped structural/system details are not included unless specifically noted in the scope of work.
- Cutting, structural welding, or reinforcement of structural steel members required for support of assemblies, if required
- High voltage power (120v and up), conduit, junction boxes, raceways, and other pre-construction materials to be provided by others.
- Low voltage (audio, video and control signal) containment, conduit, junction boxes, raceways and other pre-construction materials to be provided by others
- Sleeves, cores, and fire-stopping are by others if required.
- Concrete saw cutting and/or core drilling is by others, if required.
- Sheet rock replacement, ceiling tile, T-bar replacement and/or wall/ceiling repair is by others, if required
- Any and all millwork (moldings, trim, etc.) or modifications to project millwork/furniture to accommodate the AV equipment is by others.
- Painting, patching or finishing of architectural surfaces is by others.
- HVAC and plumbing relocation is by others.
- Rough-in, bracing, framing or finish trim carpentry is by others.
- Any modifications made to openings, coves, soffits, etc after they have been measured by AVDG may require the reordering of any custom materials or equipment that was custom fabricated to fit said spaces. Any changes requires will result in additional charges.
- Digging, tunneling, removing and replacement of pavers/planters, etc is by others unless specifically noted in the Scope of Work.
- Removal, moving, modification, etc of furniture is by others unless specifically noted in the Scope of Work.
- Provision, configuration, and testing/verification of all networking equipment that connects to AVDG furnished equipment the responsibility of other unless specifically noted in the Scope of Work.
- Proper heat dissipation and venting for the equipment in this system is required. Where convection cooling is not possible, a powered venting system, with thermostatically controlled quiet fans, is recommended. Modification to any millwork, walls, ceilings, or climate control systems to provide adequate airflow and cooling is the responsibility of the Client. The client may refuse to install cooling and/or ventilation that is suggested by AVDG; a written waiver of this advice will be documented and the client assumes the risk that doing so may void all manufacture and AVDG warranties.
- AVDG is not responsible for delays caused by other trades, States of Emergency, or enhanced safety requirements. Additional labor charges may apply due to these conditions.
- All equipment returns are subject to a minimum 15% restocking fee and must be in the original, un-opened box. If the equipment has been opened, AVDG reserves the right to not accept the return.
- All custom programming (e.g. remote control system programs) will become property of the end user pending system signoff and final payment, copies of all programming shall be archived by AVDG for future service and upgrades. Programming may not modified or reused outside of the location it was developed for.
- Building power to be within tolerances by AVDG and equipment manufacturers, power in that damages



SCOPE OF WORK

- equipment during the life of the system will be considered out of warranty unless covered in SLA contract.
- Owner furnished equipment, or equipment furnished by others, that is integrated into the systems is assumed to be current, industry acceptable and in good working order. If it is determined that this equipment is faulty upon installation, additional project charges may be incurred.

PAYMENT TERMS

- Deposit Invoice shall be due upon receipt
- All other invoices shall be net 30

BILLING MILESTONES

- 35% due upon acceptance/execution of proposal
- 40% due when equipment is ordered
- 15% due when on-site installation begins
- 10% due upon substantial completion



BILL OF MATERIALS

OTHER ITEMS [ADD/ALT]

MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	EXT. PRICE
LG	55" 3840 x 2160 UHD Commercial Lite LED backlit LCD TV - Black (Ashed Blue)	2.00	\$1,132.50	\$2,265.00
LG	86" 3840 x 2160 UHD Commercial Lite LED backlit LCD TV - Black (Ashed Blue)	2.00	\$3,027.50	\$6,055.00
Kramer	High-Speed HDMI Optic Hybrid LSHF Cable (33') HDCP 2.2/1.4, HDR, EDID, ARC, and CEC	4.00	\$133.98	\$535.92
Legrand-Middle Atlantic	THIN SWING ARM W/ PWR COND	2.00	\$504.45	\$1,008.90

OTHER ITEMS [ADD/ALT] SUBTOTAL:

\$9,864.82

OTHER ITEMS

MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	EXT. PRICE
Yealink	USB Extender - CAT5E Cable 40 Meters	2.00	\$199.00	\$398.00
Kramer	High-Speed HDMI Optic Hybrid LSHF Cable (33') HDCP 2.2/1.4, HDR, EDID, ARC, and CEC	4.00	\$133.98	\$535.92
Liberty-AV-Solutions	CAT5E 350 24/4P UTP CMR WHITE	1.00	\$64.55	\$64.55
Biamp	In-Ceiling, Indoor 6.5" Coaxial Loudspeaker, White (, but sold in pairs)	8.00	\$162.50	\$1,300.00
Netgear	AV Line M4250-8G2XF-PoE+ Fully M	1.00	\$886.11	\$886.11
Hosa Technology	LOW-VOLTAGE ADAPTOR PHX3M TO X	2.00	\$5.94	\$11.88
Hosa Technology	LOW-VOLTAGE ADAPTOR XLR3F TO P	2.00	\$5.94	\$11.88
Sennheiser	TEAMCONNECT CEILING 2 KIT	2.00	\$3,473.44	\$6,946.88
Biamp	4 channel PoE+ conferencing amplifier	2.00	\$550.00	\$1,100.00
Biamp	PoE AVB/USB expander with Bluetooth wireless technology	1.00	\$530.00	\$530.00



BILL OF MATERIALS

Biamp	Fixed I/O DSP with 4 analog inputs, 4 analog outputs, 8 channels configurable USB audio, 128 x 128 c	1.00	\$1,937.50	\$1,937.50
Biamp	5-port expansion device	1.00	\$928.75	\$928.75
Chief	Tempo Flat Panel Wall Mount System, PDU Bundle	2.00	\$741.83	\$1,483.66
Chief	Tempo Flat Panel Wall Mount System, PDU Bundle	2.00	\$741.83	\$1,483.66
Yealink	MVCS90 MVC S90-C5-007 Teams Rooms system for X-large room MTR	1.00	\$9,281.25	\$9,281.25
Extron	DA2 HD 4K PLUS	2.00	\$581.25	\$1,162.50
Catmaster Modular Plug System	CATMASTER STP CAT5E 25-PK	1.00	\$8.24	\$8.24
Startech	VENTED 1U RACK SHELF 7IN DEEP	3.00	\$29.25	\$87.75
Legrand-Middle Atlantic	15A,2 OUTLET,IP CONTROLLED POWER,COMPACT	4.00	\$232.42	\$929.68
Legrand-Middle Atlantic	15A,9 OUTLET,IP CONTROLLED RACKMOUNT POWER	2.00	\$331.88	\$663.76
AVDG	Misc Consumables	1.00	\$633.90	\$633.90
AVDG	Electronic Interconnects	1.00	\$1,584.75	\$1,584.75

OTHER ITEMS SUBTOTAL:

\$31,970.62



PROJECT SUMMARY

QUOTE TITLE:
2024 CoJ Police Training Room - Trimmed

QUOTE ISSUED / VALID THROUGH
Oct 3, 2024 / Nov 2, 2024

PREPARED FOR:
The City of Joliet
Amanda Dite

PREPARED BY:
Tyson Howard
tyson.howard@avdg.com
avdg.com

JOB SITE:
Joliet Police Department
150 W. Washington St.
Joliet, IL 60432

SYSTEM TOTAL:
\$59,042.37

QUOTE #:
82689

SUBTOTAL	\$31,970.62
TAX	\$0.00
SHIPPING	\$1,584.75
LABOR	\$25,487.00
SERVICE PLAN	\$0.00
SYSTEM TOTAL	\$59,042.37

The system total on this page does not include the sub-totals associated with any optional sections of the quote labeled [Add/Alt].



TERMS AND CONDITIONS

THESE STANDARD TERMS AND CONDITIONS (the "Terms") apply to the "Customer" and AVDG, LLC ("AVDG"), relating to AVDG's design and engineering service, delivery and installation of materials and servicing of installed materials (the "Work"). The Work is described in the attached proposal and/or work order, into which these Terms are incorporated by reference (the "Work Description"). By accepting the proposal or work order or issuing a purchase order relating to a proposal or work order, Customer agrees to these Terms.

1. **Contract Price** | Customer agrees to pay the total price described in the Work Description (the "Contract Price"). The Contract Price is valid so long as a purchase order is issued and returned to AVDG within five business days from the date of the Work Description or the time specified in the Work Description, whichever date is later, after which time it is subject to change. Equipment and labor will be itemized separately in the Work Description and invoices. Customer will be responsible for a 15% restocking fee for any equipment exchanged or returned, provided that items that are not returnable to the manufacturer are not eligible for cancellation, exchange or return. Customer also shall be responsible for the payment of all applicable taxes, customs, duties and governmental charges relating to the Work.

Cost associated with work stoppages/starts, or material pricing escalation, or supply interruptions due to events of Force Majeure are unknown at this time and have NOT been included.

2. Scope of Work

- i. *Standard Work.* AVDG will provide the equipment and labor required to complete the Work. The Customer obtains title to equipment at the earlier of (1) when assembly and/or customization begins at AVDG (if any), (2) delivery to the Customer or (3) payment by AVDG to a provider for a custom order. The Work does not include additional work outside the scope of audiovisual installation, such as painting, carpentry or moving furniture. AVDG will not be responsible for damaged personal property that is not removed prior to services being performed. AVDG will dispose of all boxes and packaging related to the equipment described in the Work Description.
- ii. *Programming Services.* The Work may include custom programming. Programming quoted as part of the Work Description assumes completion during business hours (Monday through Friday, 9:00am to 5:00pm). Programming requests outside of those hours that are not specified in the Work Description must be completed pursuant to a change order. All additional programming is subject to availability and AVDG is not required to provide any additional programming other than as described in the Work Description.
- iii. *Change Orders.* Customer may request change orders, subject to the change order procedure described in this section. AVDG will review change order requests and determine, in its sole discretion, whether the change order can be completed, and the price associated with the change order. AVDG will respond to Customer as to whether or not the change order request is acceptable and any additional terms, charges and/or changes in project timelines that will result from the change order request. Customer must accept the change order proposal in order to allow the change order process to continue. All change orders must be signed by AVDG and Customer.



TERMS AND CONDITIONS

3. **Payment Terms** | Unless otherwise stated in the Work Description, AVDG's standard terms are 35% due with purchase order or signed proposal, 40% due when equipment is ordered, 15% due at the beginning of onsite installation and the remainder of the balance due upon completion of the Work.
4. **Late Payments** | If payments are not paid when due, (a) AVDG reserves the right to impose a monthly late payment charge on the late balance equivalent to one and one-half percent (1.5%) per month, or the highest rate allowed by law, whichever is less; (b) AVDG reserves the right, upon five days written notice to Customer, discontinue or turn off services being provided to the Customer, including without limitation, television, internet and telephone service; and (c) Customer will be liable for all fees and expenses incurred by AVDG in collecting amounts due under These Terms. These remedies are not intended to be AVDG's sole remedies and in no way precludes AVDG's use of additional available remedies.
5. **Term and Termination** | These Terms shall commence as of the Work Description and shall continue until the completion of the Work. If the Work is terminated for any reason prior to completion, in addition to any payments already received, AVDG shall be entitled to payment for performance completed through the date of termination, which includes delivered equipment, modified or nonreturnable equipment not delivered, and labor performed.
6. **Warranty: Limitation of Liability** | AVDG warrants that audiovisual systems furnished will be free from defects in workmanship or failure for a period of 90 days from the date of delivery, or if AVDG is the installer, the date of installation. Warranty service for such defects will be handled in a reasonable and timely manner. Equipment and individual components are covered by manufacturer warranties and AVDG warrants the equipment and components furnished and installed for the term established by the manufacturer. Labor to remove equipment and re-install it after the repair is not covered. Warranty repair equipment should be delivered to AVDG Attention: Service Department. The warranty does not apply to (a) any product that has been subject to misuse, neglect, accidental or operational error, (b) labor for shades telescoping or (c) materials provided by Customer or any other materials not provided by AVDG pursuant to the Work Description.

EXCEPT AS EXPRESSLY STATED IN THIS SECTION, AVDG PROVIDES ALL MATERIALS AND SERVICES HEREUNDER ON AN "AS IS" BASIS AND AVDG DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PARTICULAR PURPOSE. THE MAXIMUM LIABILITY OF AVDG TO THE CUSTOMER ARISING OUT OF THE PROPOSAL OR CONTRACT RELATING TO THESE TERMS SHALL BE THE AMOUNT OF THE CONTRACT PRICE. UNDER NO CIRCUMSTANCES SHALL AVDG BE LIABLE TO THE CUSTOMER FOR ANY INDIRECT, CONSEQUENTIAL, PUNITIVE, SPECIAL, INCIDENTAL OR EXEMPLARY DAMAGES OF ANY KIND. WITHOUT LIMITING THE FOREGOING, AVDG SHALL NOT BE LIABLE FOR ANY DAMAGE TO PERSON OR PROPERTY RESULTING FROM GOODS AND/OR SERVICES PROVIDED HEREUNDER EXCEPT TO THE EXTENT CAUSED SOLELY AND DIRECTLY FROM AVDG'S GROSS NEGLIGENCE OR WILLFUL MISCONDUCT.



TERMS AND CONDITIONS

7. General Terms

- i. *Independent Contractors.* Each of the parties is an independent contractor and shall not be considered to be an agent, distributor or representative of the other. Neither party shall act or represent itself, directly or by implication, as an agent of the other or in any manner assume or create any obligation on behalf of, or in the name of, the other.
- ii. *Assignment.* These Terms shall inure to the benefit of, and shall be binding upon, the parties and their respective heirs, permitted successors and permitted assigns. The Customer may not assign the proposal or contract relating to these Terms without the prior written consent of AVDG.
- iii. *Force Majeure.* AVDG shall not be liable for any delays or other non-performance resulting from fire or other casualty, act of God, war, terrorism or other violence.
- iv. *Governing Law; Venue.* These Terms shall be construed in accordance with the laws of the State of California, excluding its conflict of law provisions. Each party hereby irrevocably submits to the exclusive jurisdiction of the state and federal courts sitting in California for the adjudication of any dispute hereunder or in connection herewith, and hereby irrevocably waives, and agrees not to assert in any suit, action or proceeding, any claim that is not personally subject to the jurisdiction of any such court, that such suit, action or proceeding is brought in an inconvenient forum or that the venue of such suit, action or proceeding is improper.
- v. *Severability.* If any provision of these Terms are found to be invalid or unenforceable to any extent, then the invalid portion shall be deemed conformed to the minimum requirements of law to the extent possible. In addition, all other provisions of these Terms shall not be affected and shall continue to be valid and enforceable to the fullest extent permitted by law.
- vi. *Waiver.* No waiver of any provision of these Terms shall be valid unless in writing signed by the party to be charged. No waiver with respect to any provision on one occasion shall be deemed a waiver of such provision on any other occasion.
- vii. *Amendment.* Any modification or amendment of these Terms or related document must be in writing and signed by both parties.

Entire Agreement; Interpretation. These Terms and any other document that it references as being incorporated by reference sets forth the entire agreement and understanding between the parties with respect to the subject matter hereof, and supersedes any other agreements, discussions, proposals, representations or warranties, whether written or oral between the parties with respect to the subject matter hereof. These terms supersede any language contained in Customer Purchase Orders or other documents.

TERMS AND CONDITIONS - CLARIFICATIONS



CLARIFICATIONS

All Clarifications are valid unless stated otherwise in the scope of work.

1. Structural and Attachment

- i. It is not the responsibility of AVDG to ensure the mounting surfaces are properly constructed to withstand the weight of the mounted equipment with a safety factor of at least 5:1. Any substitutions for this must be approved by AVDG prior to installation. AVDG has the right to refuse to mount any equipment to anything other than approved structures. All charges for required return trips by AVDG due to the lack of proper structure is the responsibility of the Customer. If finishes need to be modified, (i.e., fire treatment, paint, or other) the Customer is responsible for all repairs post installation.
- ii. All above ceiling hardpoints are the responsibility of the Customer. If finishes need to be modified, i.e., fire treatment paint or other; client is responsible for all repairs post installation. AVDG has the right to refuse to mount devices to anything other than an approved hardpoints. All charges for required return trips by AVDG due to the lack of proper structure are the responsibility of the Customer.
- iii. Engineered (P.E.) seals and/or stamped structural/system details are not included unless specifically noted in the scope of work.
- iv. Cutting, structural welding, or reinforcement of structural steel members required for support of assemblies, if required are not included unless specifically noted in the scope of work.
- v. Any modifications made to openings, coves, soffits, etc. after they have been measured by AVDG may require the reordering of any custom materials or equipment that was custom fabricated to fit said spaces. Any changes required will result in additional charges.

2. Electrical

- i. AVDG will not provide, nor be responsible for high voltage power (120v and up), conduit, junction boxes, raceways, and other pre-construction materials.
- ii. AVDG will not provide, nor be responsible for low voltage (audio, video, and control signal) containment, conduit, junction boxes, raceways, and other preconstruction materials.
- iii. 120v (20amp) power for tools and temporary lighting shall be provided within 50' of the areas of work unless specifically noted in the Scope of Work.

3. General Construction: AVDG shall not provide, nor be responsible for, the following:

- i. Sleeves, cores, and fire-stopping, if required.
- ii. Concrete saw cutting and/or core drilling, if required.
- iii. Sheet rock replacement, ceiling tile, T-bar replacement and/or wall/ceiling repair, if required
- iv. Millwork (moldings, trim, etc.) or modifications to project millwork/furniture to accommodate the AV equipment.
- v. Painting, patching, or finishing of architectural surfaces.
- vi. HVAC and plumbing relocation.
- vii. Rough-in, bracing, framing or finish trim carpentry.
- viii. Digging, tunneling, removing and replacement of pavers/planters, etc. unless specifically noted in the Scope of Work.
- ix. Removal, moving, modification, etc. of furniture unless specifically noted in the Scope of Work.

TERMS AND CONDITIONS - CLARIFICATIONS



4. Networking

- i. Provision, configuration, and testing/verification of all networking equipment that connects to AVDG furnished equipment is the responsibility of the Customer unless specifically noted in the Scope of Work.
- ii. AVDG will provide network requirements for AV equipment that is connected directly to the Customer's network and will meet with the Customer or its IT department to convey networking requirements for proper systems operation unless called out in the Scope of Work.
- iii. AVDG will provide equipment MAC addresses to the Customer for IP address assignment and DHCP reservations.
- iv. The Customer's network must be operational prior to commissioning/service of AV systems. If it is determined that, due to delays in delivery of the Customer network, additional labor is required to adequately deliver the scope of work as detailed a summary of any anticipated cost implications for Customer approval prior to commencement of additional services will be provided.

5. Acoustical

- i. The premises should have a measured ambient noise level of no more than NC35. For new spaces, the design parameters for the mechanical engineering within the premises should have a target NC of 35 or less. Ambient noise includes noise from the air handling systems, mechanical systems, and noises outside the building. Noise levels above this specification adversely affects the meeting environment and may degrade the overall audio quality and intelligibility of a conference call. This is especially important when ceiling microphones are utilized. If a problem is identified with ambient noise levels, AVDG can work with the Customer's mechanical engineer to identify possible solutions to lower the NC rating and improve the audio experience. These solutions would be additional to the Scope of Work.
- ii. Reverberation Time (RT60) typically should be less than 0.4 seconds in the 125Hz - 10kHz octave bands to provide an optimum meeting experience and acceptable audio quality in a conference call. A significant number of hard surfaces in a room (glass, drywall, or other surfaces) can adversely affect audio intelligibility and the meeting experience overall. Acoustic treatment is advised for any premises with higher RT60 levels. If the premises requires acoustic treatment, AVDG can provide solutions to overcome this issue and enhance the audio experience for the participants. These solutions would be additional to the Scope of Work.
- iii. If acoustical remediation is recommended but not implemented, AVDG will document the potential performance ramifications in writing. The Customer should understand that the system performance may be significantly decreased, for which AVDG shall have no responsibility or liability.
- iv. STI (Speech Transmission Index) and STIPA (Speech Transmission Index for Public Address) are not applicable to this project unless specifically noted in the Scope of Work.

6. Lighting

- i. Room lighting shall be at least 40-foot candles and evenly diffused throughout the camera's field of view to eliminate hot spots on participants and walls. Evenly distributed lighting is important for videoconferencing applications. Where the camera's field of view includes windows, recommended window treatment should be employed to provide an acceptable background for the camera to view the participants.
- ii. For best image quality, backgrounds should be neutral, solid colors. When graphics are utilized behind participants fine line and patterns should be avoided.
- iii. If light pollution remediation is recommended but no implemented, AVDG will document the potential performance ramifications in writing. The customer should understand that the system performance may be significantly decreased, for which AVDG shall have no responsibility or liability.

TERMS AND CONDITIONS - CLARIFICATIONS



7. Software

- i. All software licenses required for normal end user operation shall be assigned to the Customer upon the completion of the project. It is the responsibility of the Customer to register and maintain any licenses unless specifically called out in the Scope of Work. Examples include, but are not limited to, operating systems, apps, etc.
- ii. All custom programming (e.g., remote control system programs) shall be assigned to the Customer pending system signoff and final payment, copies of all programming shall be archived for a period by AVDG for future service and upgrades.
- iii. In some cases, a password can be provided to the Customer or its team; this would be specifically called out in the Scope of Work. The Customer assumes all responsibility for maintaining the password as well as communicating to AVDG any password and programming changes.
- iv. If the password is lost and is the original one created by AVDG, AVDG will provide that password at no charge pending verification of the request. In some cases, if the password is lost and has been changed without notifying AVDG; a complete system reset may be required resulting in the need to reload and older file or completely rebuild the program from scratch. The costs associated with this is additional to the Scope of Work.

8. Training and System Demonstration

- i. AVDG shall provide one basic system orientation to its Customers (maximum 6 people in a single group) upon project's completion and commissioning unless specifically called out in the Scope of Work. Additional trainings are available and shall be quoted as additional.
- ii. Recording of training is not included unless specifically called out in the Scope of Work; recording is available as an additional service.

9. Owner Furnished Equipment (OFE)

- i. Scheduling of an ISP and/or Telco providers is the responsibility of the Customer unless specifically called out in the Scope of Work. AVDG will make itself available during the scheduled times; however, any delays caused by 3rd parties may result in additional charges.
- ii. Customer furnished equipment, or equipment furnished by others, that is integrated into the systems is assumed to be current, industry acceptable and in good working order. If it is determined that equipment is faulty upon installation, additional project charges may be incurred.
- iii. The creation, scheduling and/or subscriptions of custom content is the responsibility of the Customer. AVDG can provide as a service the creation, scheduling and/or subscriptions of content and is available to discuss as necessary.

10. Insurance, Permits and Licensing

- i. Certificate of Insurance shall be provided, as requested, prior to initiation of work.
- ii. The Customer shall obtain, at its expense and keep effective, all permissions, licenses, and permits whenever required in connection with the installation and/or use of the products and the premises where the products shall be situated
- iii. Low voltage permit fees and related labor charges are not included and shall be added upon the Customer's approval, as applicable.

TERMS AND CONDITIONS - CLARIFICATIONS



11. Logistics

- i. During the project's commencement, free parking shall be allowed to AVDG's vehicles as close as possible to the jobsite. Loading dock shall be available to AVDG's vehicles for the materials and equipment deliveries that shall be scheduled in advance. AVDG understands that the delivery dock may not be available all day and that specific delivery times may need to be coordinated.
- ii. If free parking is not available, the Customer will be billed for parking expenses; these expenses will be billed at a fixed 10% markup to accommodate administration expenses.
- iii. Any additional trips, labor, or materials due to failure of the other work forces to have the audiovisual system rough-in work completed as anticipated and previously confirmed, will be added to the project billing as required.
- iv. Ground shipping has been assumed for all materials. Expedited shipping may be available and can be quoted as additional.
- v. A specific number of site deliveries has been determined as part of this proposal; any additional trips required due to site conditions, other trades, or other forces outside of AVDG's control will be billed as additional. See Scope of Work for details.

12. Equipment Returns

- i. All equipment returns are subject to a minimum 15% restocking fee and must be in the original, unopened box. If the equipment has been opened, AVDG reserves the right to not accept the return.
- ii. Any equipment returns must be executed within 60 calendar days of delivery to site.
- iii. Custom ordered parts are not able to be returned.

13. General

- i. Once the equipment is delivered to the jobsite, a Customer's signature shall be required. Securing the delivered equipment shall be the Customer's responsibility unless otherwise noted in the Scope of Work.
- ii. Any products, services, and/or SOW modifications in addition to or different than what is described in this proposal will result in a cost impact and timeline impact to the offered pricing.
- iii. The Customer shall be responsible for all related infrastructure requirements throughout the entire project timeline.
- iv. If required, this proposal assumes that all AVDG project shop drawings, product data, product samples or other design submissions impacting the audiovisual deployment have been reviewed and approved prior to technicians arriving onsite. Audiovisual services provided shall be in accordance with approved submittals only.
- v. This proposal assumes that, if required, one hardcopy initial set and one revised hardcopy set of audiovisual drawings will be provided. If additional audiovisual drawing set issues are required to incorporate multiple design phase projects or to support the decision-making process, an estimate for these additional documentation services will be provided.
- vi. Specifications in this proposal are based on information received to date.
- vii. This quote is subject to revision if additional information becomes available, specification documents added, drawings change, or quote is past expiration.
- viii. Import Tariffs are subject to change dependent upon US Federal Law and Customs enforcement procedures established at the time products manufactured abroad enter the US. The Customer is responsible for any cost increases due to increase in import tariffs.

TERMS AND CONDITIONS - CLARIFICATIONS



- ix. Any delay due to causes beyond AVDG's reasonable control and without AVDG's fault or negligence shall extend delivery and installation dates to the extent caused thereby. AVDG will use reasonable efforts to timely notify the Customer in the event of any delay. The Customer shall reimburse AVDG its reasonable additional expenses resulting from any Customer-caused delays. When delivery of the products is delayed at the request of the Customer and the products have already been shipped by AVDG's vendor, AVDG will place the products in storage and invoice the Customer the price of such products, which will be promptly paid. AVDG shall not be liable, and the Customer shall have no right to cancel or rescind this agreement, in the event of any delay due to causes beyond AVDG's reasonable control, and the Customer shall accept such delayed performance by AVDG. The Customer's receipt of the products shall constitute a waiver of any claims for delay.
- x. AVDG reserves the right to pass along any price increases that may happen during a project. Any pricing increases will be communicated to the Customer before ordering for Customer approval; AVDG will supply (when possible) documentation from suppliers regarding the pricing increase. If the cost increase is not acceptable, the Customer will be able to cancel any equipment, material or labor that has not been allocated to the project or is in transit the jobsite and/or and AVDG warehouse.

14. Coordination

- i. If unforeseen issues discovered during the construction process determine additional labor or equipment is required to adequately deliver the scope of work as detailed, a summary of additional cost implications shall be provided for approval prior to commencement of additional services.
- ii. AVDG will use its best efforts to deliver the products in accordance with the Customer requested delivery date, subject to receipt of all necessary information from the Customer and the Customer's compliance with AVDG's reasonable instructions for site readiness. AVDG shall not be liable for any delay caused by any circumstances beyond its control, including but not limited to government directives, priorities, regulations, requests, order, or requisitions, or by embargoes, natural disasters, pandemics, fires, strikes, work stoppage, accidents to machinery or equipment, delays of carriers or shortage of labor or materials or for any other cause whatsoever interfering with or impeding production or delivery of the products ordered.
- iii. AVDG shall reasonably coordinate and cooperate with other trades to facilitate satisfactory work progress. If AVDG's work in progress is impeded by other trades and/or contractors (excluding the AVDG's own subcontractors) or by scheduling delays due to the Customer, time delays in the final installation as well as additional charges, including labor, travel, and other reasonable expenses, may result.
- iv. This proposal assumes a limited number of coordination meetings; AVDG will notify the Customer, in writing, when the limit has been reached. Any additional meetings may require additional charges.

15. Site Work and Conditions

- i. Installation (e.g., field assembly, interconnection, equipment calibration and checkout) is to be performed by AVDG's trained technical employees. AVDG shall be entitled to employ subcontractors and/or agents to assist in or carry out, in whole or in part, the installation. In the event installation by AVDG employees is prevented by trade unions, the Customer shall arrange with the trade unions at its own expense to complete installation. AVDG is thereafter liable only for engineering supervision of installation.
- ii. The labor pricing in this AVDG proposal reflects normal business hours M - F, 8am - 5 pm local time unless otherwise noted in the SOW. Should work be requested to take place outside of those hours, days and/or on holidays, AVDG can provide a quote.

TERMS AND CONDITIONS - CLARIFICATIONS



- iii. The Customer shall be responsible for preparing, at its own expense, the installation site in accordance with AVDG's reasonable instructions, including the requirements specified in this Scope of Work. In no event shall AVDG be responsible for any high voltage electrical work, ceiling modifications, structural modifications, or mechanical systems modifications unless otherwise agreed to in writing in this Scope of Work. The Customer shall provide AVDG with source code for any non-AVDG programmed remote control system(s) required to be modified under the terms of this proposal.
- iv. The Customer shall provide AVDG with reasonable access to the installation site before delivery, for purposes of determining site readiness for installation, and shall designate an individual on the Customer's staff to serve as a contact person for all site preparation and installation issues. The Customer shall provide AVDG with free access to the installation site for the purpose of preparation for installation.
- v. The Customer shall provide a clean worksite prior to the installation of any electronics. AVDG reserves the right to delay installation if site conditions do not meet industry standards for dust and debris cleanliness; any delays that result in additional work or any damage to equipment that occurs due to site conditions will result in additional charges. If the Customer requires installation in areas that AVDG identifies as sub-standard; written consent will be received before installation begins; signing of this document voids all AVDG and manufacturer warranties.
- vi. Proper heat dissipation and venting for the equipment in this system is required. Where convection cooling is not possible, a powered venting system, with thermostatically controlled quiet fans, is recommended. Modification to any millwork, walls, ceilings, or climate control systems to provide adequate airflow and cooling is the responsibility of the Customer. In the event the Customer refuses to install cooling and/or ventilation that is suggested by AVDG, the Customer assumes the risk that doing so may void all manufacturer and AVDG warranties.
- vii. AVDG is not responsible for delays caused by other trades, events of Force Majeure, or enhanced safety requirements. Additional labor charges may apply due to these conditions.
- viii. Any background checks, drug testing, safety certifications, etc. required to work on site are only included if specifically referenced in the Scope of Work. AVDG can accommodate these requirements after the proposal has been signed but this may affect the project schedule and pricing.



AGREEMENT

QUOTE TITLE:

2024 CoJ Police Training Room - Trimmed

QUOTE ISSUED / VALID THROUGH

Oct 3, 2024 / Nov 2, 2024

PREPARED FOR:

The City of Joliet
Amanda Dite

PREPARED BY:

Tyson Howard
tyson.howard@avdg.com
avdg.com

JOB SITE:

Joliet Police Department
150 W. Washington St.
Joliet, IL 60432

SYSTEM TOTAL:

\$59,042.37

QUOTE #:

82689

By signing below, the signee acknowledges that they have read, and agree with, all clarifications located at www.avdg.com/clarifications

SIGNATURE OF ACCEPTANCE:

PRINT NAME & TITLE:

DATE:



Memo

File #: TMP-7961

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: Christopher Botzum, Deputy Chief of Police

SUBJECT:

Award of Professional Services Agreement for the Records Department Glass Window Upgrade at the Joliet Police Station to Clear-Armor in the Amount of \$72,922.50

BACKGROUND:

The Police Station Records Department has several service windows open to the public that need upgrading to be brought up to current safety standards.

CONCLUSION:

Upgrading the records department glass on the service windows will allow for proper safety measure to be in place for the staff when dealing with the public.

Three proposals were sought for this project, two proposals were returned, and pricing is as follows.

Vendor	Total Price
Clear-Armor	\$ 72,922.50
Valley Security Company	\$ 116,250.00

There are currently funds available from (Org Code: 30060020, Object Code: 557500)

In accordance with section 2-438 of the City of Joliet Code of Ordinances which states that purchases over \$25,000.00 may be awarded without written specifications or bidding under certain circumstances. Two of these circumstances apply:

1. (f) Purchases when authorized by a vote of two-thirds (2/3) of all members of the city council holding office.
2. g) Purchases of professional services.

RECOMMENDATION:

Based on the above, it is recommended that the Mayor and City Council Authorize the Professional Services Agreement for the Records Department Glass Window Upgrade at the Joliet Police Station to Clear-Armor in the Amount of \$72,922.50.

ESTIMATE

THIS ESTIMATE IS VALID FOR THIRTY (30) DAYS.
CLEAR-ARMOR LAMINATES ARE CUSTOM CUT TO ORDER.



32991 North Thornapple Ln.
Grayslake, IL 60030
Office: (847) 665-8447
Fax: (847) 223-2445

Estimate #	36243
Date	10/18/2024
Rep	

Billing Address

Joliet PD
150 w jefferson st
Joliet IL 60432

Install Address

Records Dept
150 W Jefferson St
Joliet, IL

BALANCE DUE UPON COMPLETION OF JOB. ALL SALES ARE FINAL.

Total SqFt

162.05

Product/Service	Description	SubTotal:
3/4" BR glass	Mount our 3/4" BR Glass behind clients existing glass. This will create a bullet resistant environment. .308	72,922.50
Travel & Crew Expenses	Included	
Installation	Price reflects a turn key installation.	
Caulk	Included	

Disclaimer: If client or contact person not available for final walk-through and the job has been satisfactorily completed, signature of Clear-Armor crew leader will be sufficient for conclusion of the project.

Total Price: \$72,922.50

Signature: _____ >This estimate becomes a binding contract upon signature.

Clear-Armor, LLC, shall be entitled to recover any sustained costs and/or fees, including, but not limited to, any reasonable attorney's fees which may be incurred while attempting to obtain any such relief in connection with this Agreement. In the event of any litigation which may be related to this Agreement if Clear-Armor, LLC prevails, it shall be entitled to recover any such reasonable attorney's fees and expenses incurred.

This Agreement shall be governed and construed in accordance with the laws of the State of Illinois or any applicable federal laws or statutes, applicable to contracts made within such state, without giving effect to any form of conflict of law provisions thereof. The Federal and State courts located in the State of Illinois shall have sole and exclusive jurisdiction over any disputes arising under the terms of this Agreement.

Clear Armor laminates are the only security films to have exceeded the ULC-S332-93 (Standard for Burglary and Resistant Glazing Material) & ANSI Z97 on 1/8" inch glass. Our SL 15 three ply laminate is bullet resistant when applied on 1/2" inch glass. For optimal performance, CLEAR ARMOR recommends that all tempered glass be replaced with regular annealed glass when possible. Safety Films/Security Laminates are a deterrent and may not prevent ultimate entry.

Since laminates and films are applied with a water-based solution, it is normal for minor bubbling and hazing to occur during installation before curing. This curing period will vary in time depending on the level of exposure to direct sunlight, time, and thickness of laminate. Although this curing process is minimal (30 days or less) on thinner films, it could extend beyond 6 months on thicker laminates that are installed on interior glass. All moisture and water bubbles will disappear with time as the moisture evaporates through the multiple layers of polyester. CLEAR ARMOR will take every necessary action possible to clean all windows prior to the installation of the laminate; minor dust particles may appear after the installation of the laminate as a result of airborne dust. These particles will dissipate with time and should not be visible when looking through the glass at a distance of 6 feet. (Ask for further details) VS:8: SEP 1815



Memo

File #: TMP-7962

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: Christopher Botzum, Deputy Chief of Police

SUBJECT:
Award of Contract for Axon AI Bundle

BACKGROUND:

Our officers write multiple reports daily, which can tie them up, preventing them from responding to other pending calls or actively patrolling their assigned areas. They also encounter non-English-speaking citizens who need assistance, creating communication challenges that often require a translator, further prolonging the call. Additionally, searching for and organizing evidence in criminal cases can be a complex and time-consuming process.

However, advancements in AI technology over the past several years have provided tools that can significantly assist law enforcement in these tasks. By streamlining workflows, enhancing communication, and optimizing evidence management, AI enables officers to better serve the community while improving efficiency and responsiveness.

CONCLUSION:

This proposed contract will equip 286 operational officers with AI-assisted software and hardware, such as DraftOne, Body-Worn Camera Live Translation, Evidence Translation, Automated People Detection, BriefOne, FormOne, SmartCapture, and Policy Chat that will enhance operational efficiencies, faster report writing allowing our officers get back on the street quicker, ability to communicate with non-English speaking citizens in near real-time and streamline investigations. Axon Enterprise is a single-source provider of the above-described items. Additionally, this contract will combine with the remaining 9 years of our ten-year commitment signed with Axon in 2023.

For 2025, the payment to Axon Enterprise will be \$200,000 for these contracted services. Sufficient funds would need to be added to the 2025 proposed budget utilizing the following budget code (Org 06001000, Object 524200).

Year 2025 payment	\$200,000
Year 2026 payment	\$233,200
Year 2027 payment	\$272,400
Year 2028 payment	\$317,000
Year 2029 payment	\$370,000

Year 2030 payment	\$430,000
Year 2031 payment	\$504,000
Year 2032 payment	\$586,000
Year 2033 payment	\$683,095

In accordance with section 2-438 the City of Joliet Code of Ordinance which states that purchases over \$25,000.00 may be awarded without written specifications or bidding under certain circumstances. Two of these circumstances apply:

1. (a) Purchases when may by practicably made from a single source.
2. (f) Purchases when authorized by a vote of two-thirds (2/3) of all members of the city council holding office.

RECOMMENDATION:

Based on the above, it is recommended that the Mayor and City Council authorize the award of contract to Axon Enterprise in the total amount of \$3,595,695 over 9 years (to coincide with the current contract) for the above-listed equipment and software described in the conclusion.



First Amendment to the Master Services and Purchasing Agreement

This First Amendment (“**Amendment**”) is between Axon Enterprise, Inc. (f/k/a Taser International, Inc.), a Delaware corporation (“**Axon**”), and the Joliet Police Dept. (IL) (“**Agency**”). This Amendment is effective as of the last signature date on this Amendment (“**Effective Date**”). Axon and Agency are each a “**Party**” and collectively “**Parties**”.

Axon and Agency are Parties to the Master Services and Purchasing Agreement by and between Axon Enterprise, Inc. and the Joliet Police Dept. (IL), dated November 29, 2023 (the “**Agreement**”).

The Parties wish to incorporate further changes into the Agreement in order to expand the scope of offered products.

The Parties therefore agree as follows:

1. The following language is added in as Section 18 under the Cloud Services Appendix:
 - a. **Draft One.** Axon may impose usage restrictions if a single user generates more than one hundred (100) reports per month for two or more consecutive months.
2. The attached documents are hereby incorporated into the Agreement:
 - a. Quote Q-637401-45618.921JB
3. All other terms and conditions of the Agreement shall remain unchanged and in full force and effect.

Each representative identified below declares that they are an authorized representative of the respective Party with authority to execute this Amendment as of the date of signature.

Axon Enterprise, Inc.

Joliet Police Dept. - IL

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-637401-45618.921JB

Issued: 11/22/2024

Quote Expiration: 12/31/2024

Estimated Contract Start Date: 02/01/2025

Account Number: 110619

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Joliet Police Dept. - IL 150 W WASHINGTON ST JOLIET, IL 60432-4139 USA	Joliet Police Dept. - IL 150 W WASHINGTON ST JOLIET IL 60432-4139 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Julie Bosack Phone: 312-576-2829 Email: jbosack@axon.com Fax:	Christopher Botzum Phone: (815) 724-3114 Email: cbotzum@joliet.gov Fax:

Quote Summary

Program Length	108 Months
TOTAL COST	\$3,595,672.08
ESTIMATED TOTAL W/ TAX	\$3,595,672.08

Discount Summary

Average Savings Per Year	\$51,377.04
TOTAL SAVINGS	\$5,548,720.32

Payment Summary

Date	Subtotal	Tax	Total
Jan 2025	\$199,977.08	\$0.00	\$199,977.08
Jan 2026	\$233,200.00	\$0.00	\$233,200.00
Jan 2027	\$272,400.00	\$0.00	\$272,400.00
Jan 2028	\$317,000.00	\$0.00	\$317,000.00
Jan 2029	\$370,000.00	\$0.00	\$370,000.00
Jan 2030	\$430,000.00	\$0.00	\$430,000.00
Jan 2031	\$504,000.00	\$0.00	\$504,000.00
Jan 2032	\$586,000.00	\$0.00	\$586,000.00
Jan 2033	\$683,095.00	\$0.00	\$683,095.00
Total	\$3,595,672.08	\$0.00	\$3,595,672.08

Quote Unbundled Price:	\$9,144,392.40
Quote List Price:	\$5,411,577.60
Quote Subtotal:	\$3,595,672.08

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
S00007	AXON AI - AI ERA LEADERS	286	108	\$296.05	\$175.20	\$116.41	\$3,595,672.08	\$0.00	\$3,595,672.08
Total							\$3,595,672.08	\$0.00	\$3,595,672.08

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AI - AI ERA LEADERS	101740	AXON - AI SOFTWARE LICENSE	286	02/01/2025	01/31/2034

Services

Bundle	Item	Description	QTY
AXON AI - AI ERA LEADERS	101741	AXON - AI PROFESSIONAL SERVICES	286

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	150 W WASHINGTON ST	JOLIET	IL	60432-4139	USA

Payment Details

Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	S00007	AXON AI - AI ERA LEADERS	286	\$199,977.08	\$0.00	\$199,977.08
Total				\$199,977.08	\$0.00	\$199,977.08

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	S00007	AXON AI - AI ERA LEADERS	286	\$233,200.00	\$0.00	\$233,200.00
Total				\$233,200.00	\$0.00	\$233,200.00

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	S00007	AXON AI - AI ERA LEADERS	286	\$272,400.00	\$0.00	\$272,400.00
Total				\$272,400.00	\$0.00	\$272,400.00

Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	S00007	AXON AI - AI ERA LEADERS	286	\$317,000.00	\$0.00	\$317,000.00
Total				\$317,000.00	\$0.00	\$317,000.00

Jan 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	S00007	AXON AI - AI ERA LEADERS	286	\$370,000.00	\$0.00	\$370,000.00
Total				\$370,000.00	\$0.00	\$370,000.00

Jan 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	S00007	AXON AI - AI ERA LEADERS	286	\$430,000.00	\$0.00	\$430,000.00
Total				\$430,000.00	\$0.00	\$430,000.00

Jan 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	S00007	AXON AI - AI ERA LEADERS	286	\$504,000.00	\$0.00	\$504,000.00
Total				\$504,000.00	\$0.00	\$504,000.00

Jan 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	S00007	AXON AI - AI ERA LEADERS	286	\$586,000.00	\$0.00	\$586,000.00
Total				\$586,000.00	\$0.00	\$586,000.00

Jan 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 9	S00007	AXON AI - AI ERA LEADERS	286	\$683,095.00	\$0.00	\$683,095.00
Total				\$683,095.00	\$0.00	\$683,095.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

11/22/2024





First Amendment to the Master Services and Purchasing Agreement

This First Amendment (“**Amendment**”) is between Axon Enterprise, Inc. (f/k/a Taser International, Inc.), a Delaware corporation (“**Axon**”), and the Joliet Police Dept. (IL) (“**Agency**”). This Amendment is effective as of the last signature date on this Amendment (“**Effective Date**”). Axon and Agency are each a “**Party**” and collectively “**Parties**”.

Axon and Agency are Parties to the Master Services and Purchasing Agreement by and between Axon Enterprise, Inc. and the Joliet Police Dept. (IL), dated November 29, 2023 (the “**Agreement**”).

The Parties wish to incorporate further changes into the Agreement in order to expand the scope of offered products.

The Parties therefore agree as follows:

1. The following language is added in as Section 18 under the Cloud Services Appendix:
 - a. **Draft One.** Axon may impose usage restrictions if a single user generates more than one hundred (100) reports per month for two or more consecutive months.
2. The attached documents are hereby incorporated into the Agreement:
 - a. Quote Q-637401-45618.921JB
3. All other terms and conditions of the Agreement shall remain unchanged and in full force and effect.

Each representative identified below declares that they are an authorized representative of the respective Party with authority to execute this Amendment as of the date of signature.

Axon Enterprise, Inc.

Joliet Police Dept. - IL

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



**First Amendment to the Master
Services and Purchasing Agreement**

[PLACEHOLDER FOR QUOTE – TO BE ADDED IN BEFORE SIGNATURE]



City of Joliet

150 West Jefferson Street
Joliet, IL 60432

Memo

File #: TMP-7917

Agenda Date: 12/3/2024

TO: Public Safety Committee

FROM: Jeff Carey, Chief of Fire

SUBJECT:

Ordinance Amending the 2024 Annual Budget for the City of Joliet and the Purchase of Automatic External Defibrillators (AED), Life Rings with Cabinets and Alarms, and Office Space Reconfigurations at Fire Stations 1 and 6.

BACKGROUND:

After adopting the 2024 annual budget, the City received \$51,725.00 in funding from the sale of the old fire department radios. For the funds to be spent, the budget will need to be amended. This Ordinance amends the budget for the following expenditures in the Fire Department capital budget:

Organization	Object	Amount	Purpose
30070020	557300	\$18,225.00	Station six officer room
30070020	557300	\$12,000.00	Station one office
30070020	557300	\$8,000.00	Life rings with cabinets and alarms for the river wall
30070020	557300	\$13,500.00	AEDs for COJ buildings and vehicles

RECOMMENDATION:

Based upon the above, it is recommended that the Mayor and City Council approve a budget amendment, in the amount of \$51,725.00, for the purchase of Automatic External Defibrillators (AED); Life Rings with Cabinets and Alarms, and Office Space Reconfigurations at Fire Stations 1 and 6.

ORDINANCE NO. _____

**AN ORDINANCE AMENDING THE 2024 ANNUAL BUDGET
FOR THE CITY OF JOLIET**

WHEREAS, after holding a public hearing and giving notice thereof in the manner provided by law and ordinance, the Mayor and City Council have examined and approved an Annual Budget for the City of Joliet for the fiscal year 2024; and

WHEREAS, the 2024 Annual Budget did not contain expenses for certain public safety expenditures using funds from the sale of old radios in the amount of \$51,725.00; and

WHEREAS, funding has been made available from the sale of the old Motorola fire department radios; and

WHEREAS, the Mayor and City Council hereby find the 2024 Annual Budget should be amended to include said expenditures; and

WHEREAS, funds are available to effectuate the purpose of the amendment; and

WHEREAS, the Mayor and City Council hereby find that the proposed amendment to the Annual Budget is fiscally sound and adoption is in the best interests of the residents of the City of Joliet.

NOW, THEREFORE, BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF JOLIET, ILLINOIS, AS FOLLOWS:

SECTION 1: The 2024 Annual Budget for the City of Joliet, Will and Kendall Counties, Illinois, is hereby amended to increase expenditures as follows:

Organization	Object	Amount	Purpose
30070020	557300	\$18,225.00	Station six officer room
30070020	557300	\$12,000.00	Station one office
30070020	557300	\$8,000.00	Life rings with cabinets and alarms for the river
30070020	557300	\$13,500.00	AEDs for COJ buildings and vehicles

SECTION 2: The Annual Budget and amendment approved by this Ordinance shall collectively constitute an “Annual Budget” for the purposes of Section 8-2-9.1-1 through 8-2-9.10, inclusive, of the Illinois Municipal Code (65 ILCS 5/8-2-9.1 et seq.), as amended, and as an annual appropriation ordinance as set forth in Section 8-2-9.4 thereof.

SECTION 3: This Ordinance is adopted pursuant to the home rule powers granted the City of Joliet by Article VII, Section 6 of the Constitution of the State of Illinois. In addition, this Ordinance is adopted pursuant to the authority and in accordance with the procedures set forth by law. To the extent that this Ordinance conflicts with any provision of law, this Ordinance shall be construed so as to preempt such law pursuant to the home rule powers of the City of Joliet. This Ordinance shall be deemed severable.

SECTION 4: This Ordinance shall be in effect immediately upon its passage.

PASSED this _____ day of _____, 2024.

MAYOR

CITY CLERK

VOTING YES: _____

VOTING NO: _____

NOT VOTING: _____